

Professional Experience

LoanStreet, Inc. / Associate, Product Marketing

November 2021 - Present / Manhattan, NY

- Collaborate across departments to plan and execute product marketing campaigns; conduct competitor research, develop buyer personas, and craft supporting content, such as landing pages, brochures, infographics, case studies, and white papers.
- Produce LinkedIn and Google PPC ad campaigns from ideation through execution to support brand awareness and lead generation efforts.
- Direct organic LinkedIn content strategy and development; grew page followers from 1,800 to 50,000 in 19 months.
- Led website redesign team in 2022; since then have managed all site updates and new content, regularly optimizing for SEO.

Classical Charter Schools / Marketing Coordinator

September 2020 - October 2021 / Manhattan, NY

- Created a comprehensive omnichannel marketing strategy to support recruitment and enrollment initiatives.
- Improved website conversion rates through iterative UX updates and the creation of dynamic, streamlined landing pages.
- Developed targeted OOH, radio, and PPC ad campaigns that surpassed recruitment and enrollment KPIs.
- Managed social media presence, responding to messages, creating daily posts, and reporting on metrics biweekly.

The Supply Room Companies / Marketing Manager

August 2019 - September 2020 / Ashland, VA

- Oversaw branding and corporate communications across an umbrella of four distinct B2B companies.
- Produced multi-media brand materials, including OOH advertising, radio spots, landing pages, PPC ads, brochures, influencer videos, and more.
- Directed social media strategy and developed all content.

Contact

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Brooklyn, NY 

Education

User Experience Design
Professional Certificate
General Assembly

Business Anthropology
Post-Graduate Certificate
Clemson University

B.S. Anthropology
B.A. French
VCU College of Humanities

Software

Adobe Illustrator
●●●●●●●●●●●●●●●●

Adobe Photoshop
●●●●●●●●●●●●●●●●

WordPress
●●●●●●●●●●●●●●●●

Google Marketing Platform
●●●●●●●●●●●●●●●●

CRMs (HubSpot, Salesforce)
●●●●●●●●●●●●●●●●

Figma
●●●●●●●●●●●●●●●●

Other Skills

Copywriting

HTML/CSS

120 WPM Typing Speed